

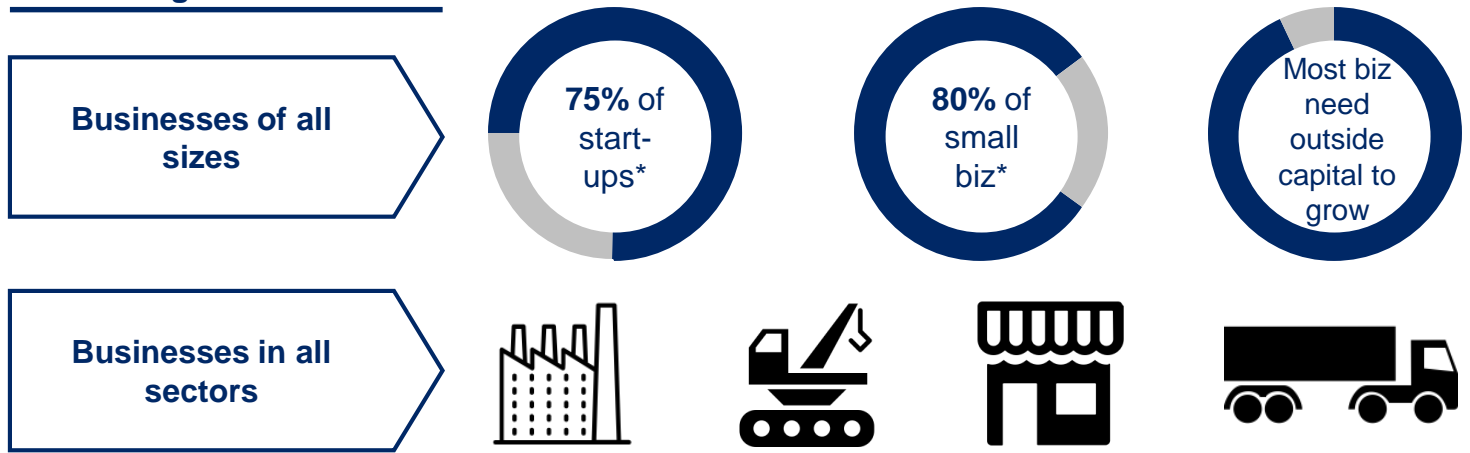
# To Ensure Long-Term Growth Through Tax Reform, Maintain Full Interest Deductibility

## What is interest deductibility (ID) and why does it matter?

- ID allows businesses to deduct the interest paid on debt from their taxable income.
- The deduction is critical to economic growth. Companies large and small borrow to help finance expansions and/or meet obligations.
- Debt is essential for almost all businesses to finance investments in order to expand, which in turn fuels economic growth.
- Businesses only pay taxes on profits – not costs. Because this is a cost of doing business, the interest on those loans is tax deductible, and has been since the creation of the tax code roughly 100 years ago.
- Tax reform has been identified as a top priority in 2017, and lawmakers are openly considering eliminating ID. This would result in a new tax on businesses, as the federal government would be taxing a portion of companies' regular business costs, in addition to their profits.

## Businesses of all sizes and in all sectors use credit financing to grow

### Eliminating ID would affect:



## Replacing ID with 100 percent expensing puts long-term growth at risk

- 100 percent expensing is not an acceptable substitute for ID.
- 100 percent expensing is a short-term fix with limited benefit to the economy. ID is a key component of companies' decision-making that in turn drives long-term growth.
- According to a recent Goldman Sachs research note, proposals that eliminate ID in favor of 100 percent expensing "would raise the user cost of capital and reduce investment in the longer run."\*\*
- 100 percent expensing provisions that eliminate or limit ID only benefit the minority of companies whose capital structures do not require borrowing to finance new investments.
- The loss of ID would make borrowing more expensive for the majority of businesses, both large and small, that rely on credit to fund new investments or meet operating costs; not all credit is used to purchase assets (e.g. working capital, etc.)
- A working capital loan is used to cover bills, wages, etc.; companies with high seasonal demand or cyclical sales usually rely on working capital loans to bridge periods of reduced business activity.

**You  
can't  
expense  
what you  
can't  
afford**